



CELEBRATING  
CULTIVATING  
COMMUNICATING

## Annual Financial Report to the General Membership

*A nonprofit organization (NPO) (also known as a non-business entity) is an organization with the purpose of which is something other than making a profit. A nonprofit organization is often dedicated to the furthering a particular social cause or advocating for a particular point of view.*

The Art League of Lincoln, Inc. is a nonprofit organization. During 2016 we spent more revenue on art exhibits, events for the public and art related classes for adults and children than we received in fees, donations or member's dues.

This report is based on the income and expenses incurred during the calendar year ending on December 31, 2016. There are two supporting documents, which include the *Statement of Financial Condition (Balance Sheet)* and the *Profit and/or Loss report*.

### Income

The Art League of Lincoln receives its annual income by various methods. This would include but not be limited to the following: membership dues, rental of space, commissions on the sale of original artistic items from the gallery and gift shop, entry fees for exhibits and classroom events. Most importantly, we receive donations from members, businesses and the general public.

### Expenses

During the year the Art League of Lincoln incurs expenses for the general operation of their facility at 580 Sixth Street. These include monthly utilities and general maintenance. In addition, we have a paid hourly employee, professional fees, advertising and marketing costs, event permits, prizes, awards and fees. Some instructors and artists receive payment for their participation in instructional activities. Finally, we incur expenses for insurance and other ongoing business related expenses.

### Assets and Liabilities

The current assets include office equipment and supplies and a minor amount of donated stock of a publicly traded utility and deposited cash. The only liability was state sales tax collected but not remitted as of December 31, 2016.

During 2016 there were no transactions reportable under the California code 6322.

*To the best of my knowledge, the attached financial statement accurately reflects the financial condition of the Art League of Lincoln for the financial year ending December 31, 2016. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by others. Accordingly, I do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.*

Art League of Lincoln

Stephen G. Himes: Treasurer  
April, 2017

Art League of Lincoln  
Balance Sheet Standard  
As of December 31, 2016

	Dec 31, '16
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
PayPal	681.89
Umpqua Savings	149,187.78
Umpqua Checking (Checking Account – Payroll)	9,579.30
Schwab Money Market	42.99
Total Checking/Savings	159,491.96
Other Current Assets	
Inventory	9,000.00
Total Other Current Assets	9,000.00
Total Current Assets	168,491.96
Fixed Assets	
Furniture and Equipment	
Equipment (Equipment)	1,150.00
Electronics/Computers	6,319.68
Accumulated Depreciation (Accumulated Deprec...)	-9,270.00
Total Furniture and Equipment	-1,800.32
Total Fixed Assets	-1,800.32
Other Assets	
Schwab Investment	2,463.54
Total Other Assets	2,463.54
<b>TOTAL ASSETS</b>	<b>169,155.18</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Tax Payable (Payee Account – Total Tax...)	477.48
Sales Tax Payable	1,070.92
Total Other Current Liabilities	1,548.40
Total Current Liabilities	1,548.40
Total Liabilities	1,548.40
Equity	
Opening Balance Equity	61,030.85
Retained Earnings	138,718.50
Net Income	-32,142.57
Total Equity	167,606.78
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>169,155.18</b>

Art League of Lincoln  
Profit and Loss Standard  
January through December 2016

	Jan - Dec '16
Ordinary Income/Expense	
Income	
Direct Public Support	
Public Contributions	1,706.19
Direct Public Support - Other	2,189.65
Total Direct Public Support	3,895.84
Indirect Public Support	
ACF Grant	250.00
Total Indirect Public Support	250.00
Program Income	
Activities	
Classes	
Art 4 Kids	1,300.00
Classes - Other	606.81
Total Classes	1,906.81
Fundraiser	9,121.41
Total Activities	11,028.22
Entry Fees	
ACF - Student Division (ACF - Student Divi...	450.73
ACF Open Division (ACF Open Division)	7,715.00
Entry Fees - Other	4,860.09
Total Entry Fees	13,025.82
Events	622.10
Total Program Income	24,676.14
Sales	
Gallery Rental	640.00
Gallery Sales	5,482.88
Gift Shop Sales	7,068.24
Membership	6,630.00
Miscellaneous	
Over/Short (Cash Box Over/Short)	0.00
Miscellaneous - Other	382.67
Total Miscellaneous	382.67
Spotlight Gallery Sales	137.00
Sales - Other	467.01
Total Sales	20,807.80
Total Income	49,629.78
Cost of Goods Sold	
Classes	
Art 4 Kids	496.61
Total Classes	496.61
Total COGS	496.61
Gross Profit	49,133.17

Art League of Lincoln  
Profit and Loss Standard  
January through December 2016

	Jan - Dec '16
Expense	
Mural-Downtown Lincoln (Donation)	2,000.00
Payroll Costs (Wage Account - Employee Gross)	24,882.85
Contract Services	
Accounting Fees	1,100.00
Artist Commission	7,796.41
Commission	75.00
Legal Fees	1,410.00
Professional Fees	2,183.75
	12,565.16
Total Contract Services	12,565.16
Marketing	
Advertisitng/PR	2,916.61
Food & Beverage	632.88
Membership	468.64
Printing and Copying	1,793.57
	5,811.70
Total Marketing	5,811.70
Operations	
Insurance	
PL/PD/D&O	3,360.00
Worker's Compensation	2,975.97
	6,335.97
Total Insurance	6,335.97
Licenses-Fees-Permits	10.00
Payroll Costs	3,182.32
Bank Fee	
PayPal fees	631.20
Square Fees	434.97
Bank Fee - Other	82.50
	1,148.67
Total Bank Fee	1,148.67
Books, Subscriptions, Reference	285.00
Dues & Memberships	140.00
Maintenance	200.00
Miscellaneous	10.00
Office supplies	220.14
Permits, Fees and License	
Wine License Fee	25.00
Permits, Fees and License - Other	123.00
	148.00
Total Permits, Fees and License	148.00
Rent, Parking, Utilities	1,713.95
Small Furniture/Equipment	25.00
Supplies	107.36
Utilities	
Water	218.90
Sewer	370.51
Trash	145.88
Taxes & Fees	104.78
Alarm	682.59
PG&E	3,062.00
Sewer, Water, Trash	566.68
Telephone	
Internet Service	1,902.12

Art League of Lincoln  
Profit and Loss Standard  
January through December 2016

	Jan - Dec '16
Telephone - Other	548.42
Total Telephone	2,450.54
Utilities - Other	-11.22
Total Utilities	7,590.66
Operations - Other	50.00
Total Operations	21,167.07
Programs	
Exhibition (Gallery Shows)	
Veterans	160.00
Fiber Arts	185.00
Words	
Graphic Design	157.50
food & Beverage	198.42
Words - Other	205.00
Total Words	560.92
Abstract Art	150.00
ACF Student Division	218.25
Digital Arts	404.53
Exhibition (Gallery Shows) - Other	200.00
Total Exhibition (Gallery Shows)	1,878.70
Events	
Lincoln Airfest	765.65
ACF Open Division	
Awards	3,000.00
ACF Open Division - Other	404.62
Total ACF Open Division	3,404.62
ACF	384.72
Living Art Treasurers	389.43
Members Holiday Party	333.96
Big Day of Giving	75.00
Food & Beverage	393.27
Prizes/Awards	1,527.08
Events - Other	1,842.67
Total Events	9,116.40
Activities	
Clay Day	125.00
City/County Reception	191.11
Gallery Christmas Gift Show	100.00
Total Activities	416.11
Entry Thingy	494.09
Total Programs	11,905.30
Travel and Meetings	
Staff Training	95.00
Total Travel and Meetings	95.00
Uncategorized Expenses	150.00

Art League of Lincoln  
Profit and Loss Standard  
January through December 2016

	<u>Jan - Dec '16</u>
Total Expense	<u>78,577.08</u>
Net Ordinary Income	-29,443.91
Other Income/Expense	
Other Income	
unrealized gain/(losses)	366.55
Interest	<u>126.79</u>
Total Other Income	493.34
Other Expense	
Depr and Amort - Allowable	<u>3,192.00</u>
Total Other Expense	<u>3,192.00</u>
Net Other Income	<u>-2,698.66</u>
Net Income	<u><u>-32,142.57</u></u>